


SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>Organizational Intelligence, LLC</u>	Division/Section:	<u>SFHN</u>
		Deputy Director	<u>Greg Wagner </u>
Address	<u>2323 S. 171 Street, Ste 202</u>	DPH Administrator:	<u>David Counter</u>
	<u>Omaha, NE 68130</u>	Program Manager:	<u>Valerie Inouye</u> Phone <u>206-3599</u>
Contact	<u>William Blair, President</u>	Contract Analyst:	<u>Yoshimi Saito</u> Phone <u>255-3636</u>

Request for approval of a new agreement in the amount of \$1,148,448 with Organizational Intelligence, LLC to provide development, customization, support and access to web-based decision support system software to be used by the San Francisco Health Network for March 25, 2015 to March 24, 2019 (4 years).

Profit Non-Profit SBA RFP – Number: 15-2014 Date: 8/7/2014
 New Renewal Mod Sole Source – Approval Date: _____
 Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference</u>
	(new)	3/25/2015 – 3/24/2019	
Funding Sources:			
General Fund		\$1,025,400	-\$0-
TOTAL DPH REVENUES		\$1,025,400	-\$0-
12% Contingency		\$123,048	-\$0-
CONTRACT TOTAL		\$1,148,448	-\$0-
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$256,350	-\$0-
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

<u>PROPOSED:</u>	<u>No. of Clients</u>		<u>Number of Units</u>	<u>Unit Cost</u>
	<u>N/A</u>	<u>Duplicated</u>		
<u>Mode(s) of Service & Unit of Service Definition</u>	<u>N/A</u>	<u>Unduplicated</u>		
Financials, Labor, Cost Accounting and Encounters web-access (1 UOS = 1 month)			48	\$17,050
Implementation Services (1 UOS = 1 hour)			1,040	\$175
Installation (1 UOS = 1 hour)			200	\$75
Travel (estimated)			N/A	\$10,000
Contingency (12%)			N/A	\$123,048

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & follow-up:

The contract will be monitored in accordance with all applicable Departmental procedures.

Nondiscrimination and Cultural Competency:

If required, the Contractor will participate in the cultural competency requirements for the upcoming year.

Product and Services:

Organizational Intelligence, LLC (OI) was selected from RFP 15-2014 Decision Support System for the San Francisco Department of Public Health. OI will customize its web-based software, the SAAS OI 6.0 system, to the needs of DPH and develop a deployment strategy in collaboration with DPH consistent with current DPH technical parameters for end-user devices, server configurations, software version controls, connectivity and security, installation, implementation, subscription access, training/support and maintenance. The customized software will include fully integrated financials, labor, cost accounting, and encounters modules. In addition, OI will execute DPH HIPPA Business Associates Agreement (BAA) and be prepared to provide requested security certifications for network connectivity and relevant data center operations.

Other Significant Issues:

Under the Affordable Healthcare Reform Act, public hospitals across the nation are required to monitor their expenses and costs more closely in order to continue providing quality health services to the public. The SAAS OI 6.0 System will enable the hospital management to access all the necessary cost data, such as the cost of any services provided to patients, the cost of all the MediCal/MediCare services, and will provide expenditure reports and instant trend reports by categories such as salaries, payroll, and operations, in the most detailed level. Currently, Hospital managers need to retrieve data from various different tools to create necessary reports; however, the SAAS OI 6.0 System will allow management to capture all data and create reports using one tool. The cost accounting module is geared toward hospital operations. The labor monitoring and financial reporting modules may be used other entities within the San Francisco Health Network. It will allow departments to view their labor and other operational expenditures in a more timely and automated manner, with much more detailed data at their fingertips.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

Owner: Prairie Ventures, LLC 94.44 %

Board of Managers: Prairie Ventures Management, LLC

Officers are elected and approved by Prairie Ventures Management, LLC

Officers: William Blair, President

Kathy Morrow, Secretary and Treasure

Recommendation:

The Department recommends approval of this contract.

